

**NOTE : A REPEATED ONE-PLAYER GAME OF DECEPTION WITH DISCOUNTING**

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ABSTRACT. A repeated one-player game of deception with discounting is given and the solution is derived explicitly. It clearly shows a commonly conceivable fact that a player who deceives his (or her) opponent can get advantage.

**1 No-Deception Case.** Player I observes the r.v.s  $X_t, t = 1, 2, \dots$ , sequentially one by one which are *i.i.d.* with distribution  $U_{[0,1]}$ . Facing the first r.v.  $X_1 = x$ , player I shows  $x$  to player II, and then II makes his choice whether to accept (=  $A$ ) or reject (=  $R$ ) it. If II chooses  $A$ , he receives the amount  $x$  from I. If II chooses  $R$ , the  $x$  is rejected and the next  $X_2$  is observed by I and shown to II and the above choice process continues. The discount rate  $\beta \in [0, 1]$  is introduced. The process ends as soon as II chooses  $A$ . Player II aims to maximize his expected payoff.

Let  $v$  be the expected payoff for II obtained by employing his optimal strategy. Then

$$(1.1) \quad v = E[X \vee \beta v]$$

which gives the equation  $v = \frac{1}{2} (1 + \beta^2 v^2)$ , *i.e.*,

$$(1.2) \quad v = \frac{1}{\beta^2} \left( 1 - \sqrt{1 - \beta^2} \right),$$

since another root is evidently inappropriate. The optimal strategy for II is to choose  $A(R)$ , if  $X = x > (<) \beta v$ .

Some values of  $v$  for  $\beta \in [0, 1]$  are given in Table 1.

Table 1. Game values for No-Deception case.

$\beta = 1$	0.8	3/4	1/2	1/4	0
$v = 1$	5/8(= 0.625)	0.6019	$2(2 - \sqrt{3}) \approx 0.5359$	0.5081	1/2
$\beta v = 1$	1/2	0.4514	$2 - \sqrt{3} \approx 0.2680$	0.1270	0

( The case  $\beta = 1$  means that II always rejects every  $x$  seeking for the largest amount 1. )  
 ( The case  $\beta = 0$  means that II accepts the first r.v. ending the process. )

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**2 The Case where Player I Deceives his Opponent.** Let player I choose a number  $a \in [\frac{1}{2}, 1]$ . Facing the first r.v.  $X_1 = x$ , player I opens (cover) the  $x$  he privately observed, if  $\bar{a} < x < a$  (if otherwise). He covers large  $x$  since he doesn't want this  $x$  to be accepted by player II. He covers small  $x$  since he wants this  $x$  to be accepted by II by II's mistake. When I covers the  $x$ , which II cannot know its value, II employs the mixed strategy  $(A, R; p, \bar{p})$ ,  $0 \leq p \leq 1$ . When I opens the  $x$ , then value becomes known to II, and II chooses  $A(R)$ , if  $x > (<)\frac{1}{2}$  (see Remark 1). When I opens  $x$  and II rejects it, or when  $x$  is covered and II rejects it, then the process continues and the next r.v.  $X_2$  is observed by I. This process ends as soon as II chooses  $A$ . Player I aims to minimize the expected payoff to II when the process ends. Figure 1 shows the choice-pairs for the players when  $X_1 = x$ .

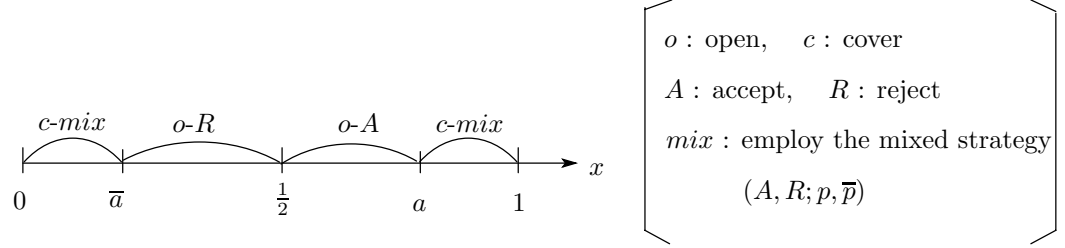


Figure 1. Players' behavior in the deception game

Let  $v$  be the value of the game where I is the minimizer. Also let  $\beta \in [0, 1]$  be the discount rate. The case  $\beta = 1$  means that the process continues until II accepts a r.v. without discounting. The case  $\beta = 0$  means that II accepts the first r.v., thus ending the process, since if II chooses  $R$  he gets zero payoff. The expected payoff to II, when players behave as is shown in Figure 1, is

$$\begin{aligned}
 (2.1) \quad M(a|p) &= \left[ \int_{\bar{a}}^{\frac{1}{2}} \beta v + \int_{1/2}^a x \right] dx + \left[ \int_0^{\bar{a}} + \int_a^1 \right] (px + \bar{p}\beta v) dx \\
 &= \frac{1}{2}a^2 - \{p - (2p - 1)\beta v\} a + \left( \frac{3}{2} - 2p \right) \beta v + p - \frac{1}{8},
 \end{aligned}$$

a convex function of  $a$ . Therefore the optimal choice for I is  $a^* = p - (2p - 1)\beta v = \overline{\beta v}p + \beta v\bar{p}$ , which is in  $[\frac{1}{2}, \overline{\beta v}]$ , only if  $\frac{1}{2} \leq p \leq 1$ . Since

$$(2.2) \quad M(a^*|p) = -\frac{1}{2}(2p - 1)^2\beta^2v^2 + \left( 2p^2 - 3p + \frac{3}{2} \right) \beta v - \frac{1}{2}p^2 + p - \frac{1}{8},$$

we obtain, by equating  $M(a^*|p)$  with  $v$ , the following quadratic equation

$$(2.3) \quad -\frac{1}{2}(2p - 1)^2\beta^2v^2 + \left\{ \left( 2p^2 - 3p + \frac{3}{2} \right) \beta - 1 \right\} v - \frac{1}{2}p^2 + p - \frac{1}{8} = 0.$$

Eq.(2.3) gives

$$4(1 - \beta/2)v = 1, \quad \beta^2v^2 + (8 - 3\beta)v - \frac{11}{4} = 0, \quad \beta^2v^2 + (2 - \beta)v - \frac{3}{4} = 0$$

for  $p = 1/2, 3/4, 1$ , respectively.

Moreover, (2.3), in the case  $\beta = 1$ , gives  $v = \frac{1}{2}$  and hence  $a^* = \bar{v}p + v\bar{p} = \frac{1}{2}$ , for  $\forall p \in (0, 1]$ . Numerical values of  $a^*$  and  $v$  for some parameter-pairs of  $(\beta, p)$  are computed from (2.3), and are given in Table 2.

Table 2. Solution of the deception game.

	$p = 1/2$	$p = 0.6$	$p = 3/4$	$p = 1$	(*)
$\beta = 1$	$\alpha^* = 1/2$	1/2	1/2	1/2	1
	$v = 1/2$	1/2	1/2	1/2	
0.8	1/2	0.5295	0.5635	0.6044	5/8(= 0.625)
	$\frac{5}{12} (\approx 0.4167)$	0.4405	0.4662	0.4946	
1/2	1/2	0.56275	0.6459	0.7680	0.5359
	1/3	0.3725	0.4164	0.4641	
0	1/2	0.6	3/4	1	1/2
	1/4	0.295	$\frac{11}{32} (= 0.34375)$	$3/8 (= 0.375)$	

The column (\*) in the table was moved from Table 1 for No-deception Case in Section 1, in order to make clear the advantage of deception for player I.

**Remark 1** The decision threshold 1/2 for player II is conventionally chosen by the reason that  $EX = 1/2$ . The other choice, for example,  $\beta v$ , will need more annoying computations.

**Remark 2** The games discussed in this article are a *one-player game* for II in Section 1, and for I in Section 2. In Section 2, II has no decision variable, since  $p \in [\frac{1}{2}, 1]$  is a predetermined parameter known for both of I and II.

**Remark 3** Some *two-player* deception games with the similar nature as treated in the present note are discussed in Ref.[1~5]. Among these the most related one to the problem in this note is Ref.[3].

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